Business Planning- Enterprise Branch Corporate office 7<sup>th</sup> Floor, Bharat Sanchar Bhawan, H C Mathur Lane, Janpath, New Delhi 110001



No.111-7/2010-BP-Ent

Dated: 23, Sept, 2011

То

All the CGMs BSNL Circles/ Distt/Projects/Mtce Regions

Sub: Commission structure for franchisee/ retailer/ Post offices/ PCO operators/ DSAs/ BAs for FTTH services - Extension of date - regarding.

Franchisee Commission structure for FTTH services issued vide this office letter of even No. dated 06-10-2010 was applicable up to 31-03-2011.

- Now, the competent authority has decided that the commission prescribed vide letter of even No. dated 06-10-2010 shall be applicable upto 30-10-2011 and will be reviewed subsequently.
- 3 All other terms and conditions as mentioned in letter of even no. dated 06-10-2010 will remain same.

Asst General Manager (BP-Ent)

## Copy to:

1. PPS to Director(Enterprise) BSNL Co for information.

2. GM(EB-I)/EB(II)/ GM(F-Ent)/GM(LC)/GM(CNP)/GM(CNO)/ GM(P&P-CFA), GM(BB-Plg-CFA)/GM(fin-Tarif Pricing)/ GM(P&P-CM)/GM(IT-CFA) BSNL Co

(Rakesh Sethi)

Deputy Manager (BP-Ent)